



**Department of Public Works**  
**SANTA ROSA COUNTY, FLORIDA**

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**MEMORANDUM**

TO: Tony Gomillion, County Administrator  
FROM: Stephen Furman, Public Works Director  
DATE: March 16, 2016  
SUBJECT: Southern Energy/Cougar Oil Contract Renewal

**RECOMMENDATION**

Discussion of a one year extension to the fuel and lubricant contract with Southern Energy/Cougar Oil, with pricing based on the bid accepted by the Santa Rosa School District.

**BACKGROUND**

The county's current fuel, oil and lubricant contract is with Southern Energy/Cougar Oil. The pricing in this contract matches the bid prices from the Santa Rosa County School District, and is based on a markup above the OPIS average at the Pensacola Terminal. Southern Energy has been responsive in all aspects of the current contract, and it is our recommendation that the contract be continued. This contract does not have a specified time limit, therefore, each year, we will review the pricing with the School District to ensure that the prices remain competitive.

## Tom Collins

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**From:** Rex Jones <rjones@cougaroil.com>  
**Sent:** Tuesday, March 15, 2016 1:14 PM  
**To:** Tom Collins  
**Subject:** Santa Rosa Contract

Southern Energy/Cougar Oil requests to extend our current agreement for Lubricants and Fuels. We will match the prices on the Santa Rosa County Schools Petroleum Products bid number 12-02. The mark-up over OPIS average at the Pensacola Terminal on unleaded gasoline is \$0.009 with an additional mark-up of \$0.02 for orders less than 4000 gallons. The mark-up over OPIS average at the Pensacola Terminal on diesel is \$0.0015 with an additional freight of \$0.025 on orders less than 4000 gallons. Orders originating out of other terminals outside of Pensacola have a mark-up of \$0.029 on gasoline and \$0.022 on diesel. The payment terms on this bid are 10 days.

Rex Jones

*Cougar Oil*

334-875-2023 o

334-410-2346 c



Email scanned by Check Point