

TDC Board of Directors
August 4, 2016
Tiger Point Community Center, Gulf Breeze, FL

Board Members Present:

Vernon Compton (Chairman)
Kyle Holley
Jack Sanborn
Alan Lowery
April Sarver
Norm Crowder
Rob Williamson

Attendees:

Julie Morgan
Nicole Dees
Shannon Ogletree
Meridith South
T.J. Goulet
Mary Peterzen
Pete Peterzen
Caron S. Joberg
Shannon Rice

The meeting was called to order by Compton at 8:30 a.m.

- 1) First on the agenda was review of the agenda.

Lowery said he wants to add discussion about the Marina and Riverwalk to the agenda.

Crowder made a motion to approve the agenda as amended. Lowery seconded and the motion passed unanimously.

Second on the agenda was the approval of the June 2, 2016 minutes.

Holley moved approval of the June 2, 2016 minutes. Crowder seconded and the motion passed unanimously.

- 2) DSBP (Davis South Barnette & Patrick Advertising) Update – Meridith South

South (Partner/Client Services at DSBP) gave a power point presentation to the board. She said Santa Rosa Bed Tax growth percentages are up 11% for June and 14% year to date. South said DSBP is having a lot of success targeting niche markets with digital display. She said she contributes the target advertising with a lot of the growth that the county is having. South said she expects website traffic for 2016 to exceed 2015 traffic. She discussed Google Analytics for 2014 – 2016. South said the new things being done this year are the monthly Consumer E-blasts, Marketing Monthly email to partners, Blog posts, Snap Chat filters, YouTube videos and the Influencer Campaign. She said the media value, so far, from the Influencer Campaign is \$190,649.69. South said the most current PR coverage is in the August edition of *Southern Living* magazine in *The South's Best Swimming Holes and Waterfalls* section. She said the photo shoot for the vacation guide, is scheduled for the end of September. She said DSBP has been working with Nicole Dees on the Beaches to Woodlands Tour. South said Dees has done a great job pulling all of the events together. South said DSBP is working on the fall and winter campaigns. She said DSBP is happy about the continued double digit growth but there are things to talk and think about over the next 24 months regarding the economy.

Sanborn asked what percentage of digital versus print advertising, DSBP is providing. South said it is at least 70% digital and 30% print. She said that has been done slowly over the last 4 years. Sanborn asked how the county is prepared to react to Zika. South said DSBP is planning and preparing a strategy for Zika due out in the next couple weeks. Morgan said the governor's office and Visit Florida are developing an informative media plan. Sanborn asked how DSBP

reacted to the flesh eating bacteria. South said DSBP did not need to do much. She said the press came out the next day stating that it was false.

Holley asked if the county was able to get any messages out about the algae bloom to visitors traveling into the affected area. He asked if the county is able to respond quickly. South said she does not have the data to talk to the specific guests. South said the county can respond quickly with e-blasts and social media.

Holley said he went to the local Health Department planning meetings and there have been meetings related to Zika. Holley said the Mosquito Control Department is trapping regularly and there is none of the mosquito specie, able to transmit the Zika virus, in the county.

3) Tough Mudder Reports

- Economic Impact 2016
- Post Event Report

Compton said Tough Mudder was a huge event for Santa Rosa County tourism. He said it was the second year and he was very happy to have the event back. Compton said Tough Mudder directly fits into the TDC efforts at increasing adventure sports and recreation activities in the county. He said the executive summary, on page 4 of the Economic Impact Report, shows the total regional impact as \$2.75 million and Santa Rosa County economic impact of \$1.45 million. Compton reviewed the Post Event Report. He thanked Williamson for the lead role he took in bringing the event to the county.

Holley said he was happy to see the Haas Center get involved. He said on page 5 of the Economic Impact Report, it states the economic impact only considers the spending of non-resident event participants and spectators. Holley said the added value of working locally is to see a detail that is based on the non-resident spending. Sanborn said the market area as defined by Haas Center is only Santa Rosa County and that is not how he views the county's market area. Williamson said the study stated that 35% of the participants were from outside the state, which is roughly 2000 visitors not from the state of Florida.

Williamson said Tough Mudder has decided that they will not return to Santa Rosa County next year. He said the Tough Mudder event had a 56% return on investment in sales tax alone. Williamson said the event did not live up to the expectations forecast when the event expanded to two days but it was a successful event for the county. He said Tough Mudder cited the lack of support from the community leadership and negative coverage from the local media as one of the primary reasons for their decision. Williamson said the continued attacks and negative comments in the media has resulted in a loss of one of the largest economic impact events, any single event has brought to Santa Rosa County in quite some time. He said the county has lost an event that provided thousands of visitors with a high median income in a key demographic.

Holley said the owners of the venue have been talking with Tough Mudder and understand the situation. He said the venue agreement will be left in place, should things change. Holley said it is a 5 year agreement which also limits the amount he can say about things but the choice was made to leave the agreement in place. Sanborn asked Holley if he is looking at Tough Mudder's competition. Holley said he has been contacted by other companies that do similar events.

Sanborn said the negativity cannot be blamed when the event numbers were significantly off from 18,000 or 15,000 down to 5,000 or 6,000. He said the event failed to recognize the market was not there or the product was not what was anticipated. Sanborn said the timing of the event in the first year, was better for the bed tax collectors because it was not in an already high season. Williamson said the end data shows the event had a significant impact.

There was further discussion.

4) DMO PROZ Planning Sessions – Julie Morgan

Morgan reviewed the tourism stakeholder partners meetings. She said Dees will be sending out another set of email blasts to all tourism stakeholders in the entire county. Morgan said she hopes to get all stakeholders involved.

5) RFP Ad Agency/Marketing Contract – Julie Morgan

Morgan said Dees presented each of the board members with the proposals that were received for the advertising agency/marketing contract. She said the RFP (Request for Proposal) was publicly advertised through the Procurement Department with a cut-off date of July 12th. Morgan said there were 10 proposals received. She said the proposals presented to each board member include a letter, from her, with instructions. Morgan explained the forms and said she is the point of contact for any questions. She said the desired outcome of the contract is that the advertising agency has the county's best interest at heart. Morgan said the county needs to continue to define itself in the panhandle as a premier tourist destination. She said the Procurement Department designed the score sheet so that the board members will rank the proposals. Morgan said the Procurement Department will notify her of the top 3 choices. She said she will notify the top 3 choices to appear and make a presentation at the September 1st TDC BOD (Tourist Development Council Board of Directors) meeting. Morgan said she will make site visits to the top 3 choices, before the presentations. She said after the presentations are made, the prospective suppliers will be asked to step out of the room and the board will go into discussion resulting in a recommendation via a vote. Morgan said she will carry the recommendation forward to the BOCC (Board of County Commissioners) on September 22nd for a final vote. She said the contract begins October 1st.

Williamson said the last time the board made this recommendation it selected an agency that helped the county enjoy extraordinary growth, penetrate new markets and retain the market share for Santa Rosa County. He said there are neighboring markets that are contracting and not growing.

6) Beaches to Woodlands – Nicole Dees

Dees said the deadline for event signups for this year's Beaches to Woodlands Tour was August 1st. She said as of right now there are 38 confirmed events. Dees said the first event is September 17th and the last one is November 11th.

Morgan said Dees has done an excellent job this year. She said the county has moved, from out of contract, to allowing the advertising agency to take over marketing and to work with Dees. Morgan said the county is going to move forward with this in-house and as part of the advertising agency contract.

Holley asked if an event that he knows of on the 24th of September is eligible. Morgan said yes and to email Dees.

7) TDC BOD meeting schedule / NE and SE Committee Discussion

Compton said met with the TDC BOD members individually to lay out a concept of creating focus groups that will include a broader segment of the tourism industry in each area. He said the TDC BOD has done this with committee structure but focus groups will "dig in deeper" with getting involvement with the tourism industry. Compton said the changes that were

recommended were adding the focus groups, doing away with the committee structure and reducing the amount of TDC BOD meetings from monthly to quarterly. He said since the initial discussion it has been further discussed at the committee level.

Morgan said the desired outcome is to work more efficiently and effectively in tourism throughout the county. She said the committees will turn into “non-Sunshine” focus groups, where the partners within the county can get together and have more round table discussions that are vitally important to the county. Morgan said partners will attend the quarterly TDC BOD meeting as a representative to provide industry news and updates. She said she will be in touch with the TDC BOD on a normal basis and in the long run this process will run more efficiently and effectively. Morgan said she is asking that the TDC BOD try the new schedule beginning October 1st. She said now that the grant process is streamlined, the committee agendas are lighter.

Holley asked if the expectation is to utilize more or less staff time. Morgan said less because the TDC BOD member forms their own focus group. Holley asked if the focus groups will be governed by Sunshine Laws. Morgan said no. Holley asked if a focus group stepped up with advertising dollars to advance the meeting and develop the agenda, if staff will be insulted by not being included in the notification. He said he thinks the Sunshine Law is a limit at the focus group or committee level because when working on projects people have to be able to talk to each other. Morgan said correct. She said if there are two TDC BOD members present it is breaking Sunshine Law.

Sanborn said it is important to the stakeholder that the TDC BOD and the staff are in contact.

TJ Goulet said the idea of these changes have been discussed for several months. He said there is valuable information that can be developed with focus groups but he is concerned about the ability to verify government activities through the Sunshine Law. Goulet said the county has seen a lot of good things come out of the committee meetings. He said the limitation of a focus group is alternative opinions. Goulet said a reasonable change is one month of focus groups, to eliminate staff necessity and then have Committee and TDC BOD meetings, one month, followed by the BOCC meetings where recommendations are voted on and realized. He said the committee meetings allow the county another opportunity to get a broader opinion and eliminates the possibility that a non-Sunshine meeting generates a consensus opinion that is not really a consensus. Goulet said he is against reducing the number of committee meetings to zero.

Sarver said there was discussion at the south end committee meeting about the focus groups. She said the reason the focus groups are needed is to be a tourism advocate to the community and get more feedback. Sarver said it was suggested, as a compromise, to have the focus groups to gain input from the partners. She said the input will be taken to the committee meetings every other month for healthy discussion, to earn the trust of the partners. Sarver said the board can reevaluate the need for committee meetings, every other month, later.

Compton said the north end committee discussed the length of time between quarterly TDC BOD meetings. He said the north end committee’s suggestion is to move the TDC BOD meetings to every 2 months, following the committee meetings.

Holley said he sees the one week gap between committee and BOD meetings as an advantage.

Robert Peterzen said he can see advantages in reducing the north end and south end committee meetings. He said he is concerned about the potential loss of south end influence if the committees are eliminated and the current composition of the BOD remains the same.

Crowder said the focus groups will be beneficial to get more people involved.

Mary Peterzen said she is concerned with the lack of participation in committee meetings. She asked what will bring people to focus groups. Peterzen said at least people attend the TDC BOD meetings and talk to people outside the meetings.

Compton said the benefit of the focus group is the flexibility in scheduling.

Morgan said the focus group will allow people to feel more comfortable expressing their ideas about their particular industry that feeds into the bigger picture, which is the industry as a whole. She said she is asking the TDC BOD to try this method for 1 year and see how it goes. Morgan said she thinks it will improve tourism. She said the TDC BOD will have the flexibility to call Special Board Meetings for budgets, the grants process and other things. Morgan said the focus group members/attendees will be in touch with her on a normal basis.

Sanborn said the TDC BOD exists to advise the county commission on tourism associated decisions. He said the county commissioners meet twice per month so for the TDC BOD to meet monthly to give advice is not out of the question. Sanborn said the second reason the TDC BOD exists is to help the Director with marketing decisions and the third is to develop infrastructure for growing tourism in the county. He said the key reasons for monthly meetings are transparency, marketing fluidity and engagement.

There was further discussion.

Holley said the TDC BOD is in the area of local government that comes closest to sales and service to the visitor. He said sales are very fast paced.

Morgan asked the board to not vote on the meeting schedule today. She said the new meeting schedule will not go into effect until October 1st and she needs time to understand and think about the suggested change.

Ogletree said there is plenty of time to continue to discuss the meeting schedule. He said he has been instructed to continue to run efficiently and his path forward is still to look at this, starting in October, as a quarterly board meeting unless he is directed otherwise. Ogletree said something that has worked for many years for the Board of County Commissioners is to combine the north end and south end committees and follow the same path as the Board of County Commissioners who meets on Monday and Thursday.

Lowery said he is concerned with changing from meeting every month, to every quarter and this is a good compromise.

Sanborn said he defers to Morgan and Ogletree and that the board needs to study before making a recommendation to the Board of County Commissioners.

Williamson said upon review of the agendas for the last 8 months there have not been any north end or south end requests. He said the staff and consultant attend 3 different meetings in 3 different locations every month to talk about the same thing. Williamson said it is not productive. He said the meetings were vital when there were grant applications and requests every month because the feedback and recommendation was needed to the TDC BOD. He said now that nearly all local events are recommended the TDC BOD no longer receives the monthly requests. Williamson said it is a great idea to go from 12 meetings to 6 and consolidate the north end and south end committee meetings. He said he does not see how focus groups restrict the ability to

communicate. Williamson said focus groups provide additional brand protection and allows the county to better maximize resources. He said if the TDC BOD is going to keep the committees then they have to have some type of governance. Williamson said there are people that attend committees but there are no members of committees because the county has never “stood up” committees formally. He said the only appointed members of Santa Rosa County tourism that are charged with a budget plan and to make sure that the money is being allocated consistent with the statute, are the members at this table. Williamson said the board should move forward with the Holley’s motion and it will be good to have a discussion at the Board of County Commissioners level.

Holley made a motion to change the TDC BOD meeting schedule with the following conditions:

- **Focus groups one month and then committee and TDC BOD meetings the second month.**
- **Integrate the north end and south end committees prior to a bi-monthly TDC BOD meeting.**

Lowery seconded. The motion passed with Holley, Lowery, Sarver, Compton, Crowder and Williamson in favor. Sanborn opposed.

- 8) Santa Rosa County Chamber/VIC Request Letter – Vernon Compton
Requesting \$120,000.00 over two years to build new visitor information center building. Puts closer to I-10.

Compton said Donna Tucker (President/CEO at Santa Rosa County Chamber of Commerce) sent a letter to Morgan about the new Santa Rosa County Chamber of Commerce and Tourist Information Center building. He said the larger building will be built on Avalon Boulevard. Compton said the Chamber is requesting \$120,000.00 from the TDC, payable over two years, to support the effort of building the new Chamber of Commerce building and Tourist Information Center. He said there is a function that comes from the services they provide from what is being built with providing tourist information to the public with brochures and information. Compton said this location will be closer to Interstate 10.

Morgan said she is in full support of this request. She said she has reviewed the blueprints. Morgan said there is a clear understanding between her and Tucker, that the tourism information function will represent the entire county, separate from Chamber members.

Williamson said something similar is already done, with the Navarre Chamber being housed out of the Tourist information Center in Navarre and it has been beneficial to the county. He said when the request was brought to him, he asked what the usage will be that is tourism related and if there is going to be any support it will have to be a low percentage of support. Williamson said if the building cost \$1 million, the TDC will not fund \$800,000.00 of that and it has to be a small portion of the overall cost. He said this is 12% of the overall project and is not a continual annuity based ask. Williamson said proportionally the TDC will have a considerable portion of the 3,100 square feet building dedicated specifically to tourism related activities. He said as the county continues to grow, the Chamber is doing the best they can with the building they have but this improvement will be good for Santa Rosa County tourism. Williamson said the Chamber asked for a moderate amount for what they are doing, especially when the county is sitting at \$2.5 million in reserves.

Holley asked if this is the first gift that is being considered, as a lead gift, as part of a capital campaign to try and raise the money. He said he does not want to encumber funds. Holley said he wants to hear that the Chamber has procured the property, has a plan and financing in place. Williamson said it will be good for Tucker to provide a supplemental breakdown of the entire

project, including donors, the status of the land acquisition, the plan for the existing building and cash on hand. He said the Chamber wants to complete the project in 12 to 18 months.

Holley said he wants something in writing from the Chamber and thinks the board owes it to the Commission.

Goulet said the county owns the building in Navarre Park and rents space to the Chamber. He said this \$120,000.00 will be a county grant to build a building. Goulet said he is not against using TDC funds because it will be good for tourism and the county but he is concerned with the business. He said Chambers fail all the time. Goulet asked what protects the county's investment for the future if the Chamber fails. He said the brand and the \$120,000.00 donated to a private industry, whether it is a non-profit or not, is immaterial. Goulet asked if the county will get right of first refusal if the building comes up for sale. He asked if the county will get any protections on the amount of space for the investment. Goulet asked if there is a 20 year agreement in place or is this a lifetime space on the wall for county brochures and similar space. He said he is not against the project; he is against bad business in general.

Williamson said this is funds from visitor bed tax collections and not ad valorem, general fund or property tax revenue. He said the \$120,000.00 will be awarded in the form of a grant and as far as the health of this particular Chamber, it is the longest standing chamber in Santa Rosa County with, he believes, the largest membership. Williamson said he looks at it as an investment in the county's tourism. He said he looks at the stability, of the Chamber as an organization, as a definite plus. Williamson said this is the first step in the process of this request. He said very valid questions have been brought up. Williamson said the TDC can get those answers before the next meeting and at the appropriate time it will go before the Board of County Commissioners.

Goulet said he is not suggesting that the organization in question has any issues financially or otherwise. He said it is to the broader point of once the tax comes into the county coffers, it is the citizen's money and the job of citizens is to make sure the elected officials and appointed boards spend that money appropriately and that it is managed properly.

Sarver said she agrees that as a bed tax contributor, she wants to know a little bit more, when someone is asking for \$120,000.00 from bed taxes. She said she wants to look at the "blue print" of what is happening, what the traffic looks like and to see if there is a Visit Florida endorsement. Sarver said a Visit Florida endorsement opens up co-op opportunities through Visit Florida that will be hugely beneficial if this were to become a Visit Florida Welcome Center. She said \$120,000.00 is a drop in the bucket for the return that the county will get.

Williamson said his recommendation is that Morgan takes the questions to Tucker and then Tucker has a productive meeting with the board. He said the idea of having a Visit Florida endorsement and having a central and south Visit Florida location is awesome. Williamson said a presentation at the September meeting will still allow for the October 1st deadline for the budget, if the board was willing to make the recommendation for approval.

Holley said he wants to make sure that Tucker is an Executive Director and is subject to her Board of Directors direction. He said he wants the Board of Directors to present financial statements of the Santa Rosa County Chamber of Commerce. Holley said he wants to see the financial condition of the Chamber and the project specifically.

Morgan said Tucker can have additional information at the next TDC BOD meeting.

9) Gulf Breeze Bed Taxes Quarterly Report

Morgan discussed the Gulf Breeze quarterly funding statement. She said if anyone has any questions to contact her.

10) Director's Report – Julie Morgan

Morgan said the DSBP update was previously discussed. She said the Influencer Campaign came to fruition. Morgan said everyone is working together and it is something to be proud of. She said the backup documents included a snapshot of the quarterly travel report. Morgan said the tourist development tax collections came in at 11% in June. She said Okaloosa County tax collections came in at a 3% increase, Panama City came in at a 3.34% increase and Escambia County came in at a 4.7% increase. Morgan said Santa Rosa County did well, working together. She said it is a group team effort and she cannot express how proud she is that the county continues to grow.

11) North End Requests: Vernon Compton

- Connecting nature & commerce Developing Regional Trail Opportunities
- Request partnership Support in the amount of \$2,000.00 (with stipulation of receiving 2 attendance tickets) for Workshop to be held in Pensacola on 09/27/16 to develop Regional Trail Opportunities.

Compton said he has a leadership role in planning the workshop with the Conservation Fund so he will report and answer questions about the workshop but will not vote. He said there is a flyer on the developing regional trail opportunities in the backup documents (on file). Compton said it is multi-state project: South Alabama and Northwest Florida. He said it is the 3 most northwest counties of northwest Florida: Escambia, Santa Rosa and Okaloosa. Compton said it takes what are separated trail efforts right now and is coming up with a regional plan. He said regional plans are important when trying to secure funding for planning and development of trails.

He said the workshop brings together different communities, counties and user groups to develop a vision and a plan. He said in Santa Rosa County the plan includes Whiting Field, Blackwater, Milton/Bagdad, Pace/Pea Ridge Connection over to UWF (University of West Florida) and the Coastal Trail Connector that will run through Navarre. Compton said in the state plan there is a concept for an entire coastal trail. He said the good work that Santa Rosa County has already done, with the south end bicycle/pedestrian plan, will work in perfectly with the regional trail. Compton said the request to Santa Rosa County is for \$2,000.00 to help support the effort to put on the workshop and bring in some of the national level speakers and experts. He said the request is recommended by the north end committee.

Holley asked to whom the TDC BOD will recommend that the BOCC send the check. Compton said to the Conservation Fund. Holley asked if the Conservation Fund is the physical agent for the planning initiative. Compton said yes. Holley asked if the trails are all pedestrian or a mixture. Compton said it is bicycle/pedestrian so it can be sidewalks, bike lanes, paths, multiple-use paths and also water based trails. He said breakout portions of the workshop will be the effort that the Bagdad Waterfronts Florida Partnership, the Blackwater Pyrates and UWF are doing with the Maritime Heritage Trail. Holley asked if there will be any sensitivity to equestrian or ATV (All-Terrain Vehicle) type trails. Compton said it is basically all trails. He said multiple use trails are considered all uses so equestrian trails can be a part of it but ATV's did not come up in the planning. Sanborn asked what the projected attendance of the workshop is. Compton said 70 people is the limit.

Sanborn moved approval of the request for partnership support in the amount of \$2,000.00. Williamson seconded. Sanborn, Lowery, Sarver, Crowder and Williamson voted in favor. Holley opposed. Compton abstained.

12) South End Requests – none

13) Other business

North End Tourist Development Council board member Kyle Holley Term Expiring October 2016 (tourist related); Advertisement begins August 5, 2016.

Compton said Holley has been a wonderful part of the board and hopes he has interest in staying onboard. He said there will be an application process. Holley said he cares deeply about what goes on at the TDC BOD and cares most about the unity that the board can achieve across the whole county. He said his personal wish is that the board becomes more project driven, build consensus, gets more people involved, develops specific projects and drives them forward. Holley said the reason he will apply again is because he does not see people and projects interfering with each other. He said it can look like it from time to time but knowing the people involved and seeing the work that they do, he does not think there is a degenerative type of competitiveness and so he will express interest in returning if the board will have him. Holley said he will continue to concentrate on agricultural based tourism. He said he is connected in that area.

Morgan said the advertisement for the position will go out tomorrow. She said Emily Spencer will advertise the position publically in 3 newspapers for two weeks. Morgan said letters of interest will be submitted to her and she will bring them to the TDC BOD meeting in September for recommendations that will move to the second regular meeting of the BOCC in September to make the appointment to start the term in October.

14) Marina and Riverwalk Discussion – Lowery

Lowery said he thought that several months ago the board had a budget meeting and agreed to put money aside for the Marina and Riverwalk project. He said he has the understanding that the Marina will not get that money.

Morgan said the board talked in the budget meeting and then later about having a capital expenditure plan and that the Marina and Riverwalk project will go into capital expenditure plan of the TDC, if the board moved forward on it.

Williamson said Gomillion does the budget. Williamson said he is definitely in favor of a place holder for the Marina and Riverwalk project. He said the last he heard there was an \$80,000.00 expense related to engineering and design. Williamson said a RV (recreational vehicle) or bed tax component included with the Marina is very exciting as it will increase the bed tax collection revenue in the central part of the county. He said it is reasonable to expect that this board will probably see a recommendation of approximately matching dollar for dollar with the county funding \$40,000.00 and the city funding \$40,000.00. Williamson said he is encouraged by the project and it should be part of the county's capital expenditure plan.

Lowery said he has the understanding that the money was lost. Williamson said he requested that the county not have a dedicated portion of bed tax dollars going to any one project because he felt it can restrict flexibility. He said it is better to ask the city what the highest priority is and what the project looks like if it is broken out into phases. Williamson said he is in support of any recommendation from this board that will go toward the funding of that design. He said the county already has \$150,000.00 or more into the project so to pull out now will not be prudent. Williamson said adding the component to the project that includes bed tax collections is more

consistent with what bed tax collections are supposed to go toward. He said he is not in support of an annuity based funding or assigning a portion of the bed tax dollars to go toward one project. Williamson said he is in favor of project specific asks that are part of the overall capital expenditure plan.

Holley said he recalls motions made to recommend an allocation of bed tax dollars, to the BOCC.

Williamson said there has been one budget meeting with a tentative budget that has the breakdown of TDC expenses and budget. Williamson said if the item is not in the tentative budget, there are two public meetings and Lowery can also call the County Administrator for clarification. Williamson said he will be happy to meet with Brian Watkins, City Manager of Milton, to get clarification on the issue. Williamson said he supports the project.

There being no further business to come before the board the meeting adjourned.